

Message Text

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PAGE 01 ACCRA 06196 191730Z

64

ACTION AF-06

INFO OCT-01 ISO-00 EB-07 /014 W
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R 191155Z SEP 75

FM AMEEMBASSY ACCRA

TO USDOC WASHDC

INFO SECSTATE WASHDC 9263

UNCLAS ACCRA 6196

USDOC FOR OIM-244

EO 11652 NA

TAGS: BTRA, GH

SUB: TRADE FACILITATION: WANG LABORATORIES, TEWKSBURY, MA

REF: STATE 217541

1. SUBJECT FIRM COULD NOT HAVE PICKED WORSE TIME FOR PROPOSED DISPLAY AND RECEPTION IN GHANA. GHANAIANS TAKE THEIR CHRISTMAS/NEWYEAR'S HOLIDAYS SERIOUSLY, AND ONLY YHVJBBLFWFCC# BUSINESS IS DONE DURING WEEKS OF THOSE HOLIDAYS, AND LITTLE IN PERIOD IMMEDIATELY PRECEDING OR FOLLOWING.

2. MARKET FOR MINI COMPUTERS VERY THIN, IN VIEW OF SEVERE IMPORT LICENSE LIMITATIONS AND OTHER CONSTRAINTS.

3. REGRET NO SUITABLE SPACE AVAILABLE EMBASSY OR USIS FOR PROPOSED EXHIBIT BY SINGLE COMPANY. WE HAVE NO DOUBT SPACE CAN BE RENTED, E.G. IN A LEADING HOTEL, PROVIDED POWER REQUIREMENTS NOT SEVERE. NOTE POWER IN GHANA 220 VOLT, 50 CYCLE.

4. WE UNABLE TO PROVIDE ESTIMATE RENTAL COST OF SPACE UNTIL PROVIDED WITH INFO ON HOW LONG ROOM WILL BE NEEDED (INCLUSIVE OF TIME TO MOVE EQUIPMENT IN, SET-UP, AND THEN MOVE OUT AGAIN), HOW A LARGE A RECEPTION IS ANTICIPATED, AND TYPE OF HOSPITALITY INTENDED (DRINKS ONLY, DRINKS AND "SMALL CHOP", DRINKS AND SIMPLE OR SUMPTUOUS BUFFET, ETC.) ; AND AMOUNT OF POWER NEEDED.

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5. WE WILL BE HAPPY TO COOPERATE AS WE CAN, BUT NOTE THAT WE
WILL BE IN FINAL WEEKS BEFORE ACCRA COMMERCIAL PRESENCE FAIR TO
WHICH WE MUST GIVE PRIORITY. IN ANYCASE, UNLESS ACCRA DATES
CHANGED FROM PROPOSED DEC 18-JAN 6 PERIOD, TRIP WOULD
BE ENTIRELY WASTED.
BLACK

NOTE BY OCT: #TEXT AS RECEIVED.

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 19 SEP 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975ACCRA06196
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D750326-0273
From: ACCRA
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t19750933/aaaabctl.tel
Line Count: 68
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION AF
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 75 STATE 217541
Review Action: RELEASED, APPROVED
Review Authority: izenbei0
Review Comment: n/a
Review Content Flags:
Review Date: 13 MAR 2003
Review Event:
Review Exemptions: n/a
Review History: RELEASED <13 MAR 2003 by maustmc>; APPROVED <21 JAN 2004 by izenbei0>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
06 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: TRADE FACILITATION: WANG LABORATORIES, TEWKSBURY, MA
TAGS: BTRA, GH
To: COM
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 06 JUL 2006